

8th Edition



Energy Storage USA 2026

Stream 1 | Day One | 24 March 2026

08:00 - 09:00

Registration and Refreshments

08:55 - 09:00

Welcome to Energy Storage Summit USA

09:00 - 09:40

Keynote Panel Discussion Where will the Load come from? Forecasting US Power Demand Growth
Moderator: Lori Cobos, President, **Cobos Strategies, LLC**
Latrice Harkness, Director of Engineering, **North American Electric Reliability Corporation**
Patrick Hughes, SVP of Technical and Industry Affairs, **NEMA**
Chad Seely, Senior Vice President, Regulatory Policy, General Counsel, Chief Compliance Officer, and Corporate Secretary, **ERCOT**

09:40 - 09:55

Presentation Managing Cybersecurity Risk in an Increasingly Interconnected Energy Grid
Michael Hudson, Regional CISO and Director of Cybersecurity Strategy, **Sungrow Americas**

09:55 - 10:35

Keynote Panel Discussion FEOC in Practice: Compliance, Costs, and Capital
Moderator: Nate Picarsic, Founder, **Horizon Advisory**
Andrew Waranch, President and CEO, **Spearmint Energy**
Keith Martin, Co-head of Projects, United States, **Norton Rose Fulbright**
Feizhen Lu, Senior Vice President of Procurement and Supply Chain, **Hecate Energy**
Sara Kayal, VP of Engineering and Procurement, **AMPYR Energy USA LLC**

10:35 - 11:05

Morning Networking Break

11:05 - 11:20

Fireside Chat Texas Battery Storage: From Breakout Success to the Next Market Phase
Rahiem Swann, VP Sales & Business Relations, **Advanced Energy United**
Matthew Boms, Managing Director, Executive Director, TAEBAA, **Advanced Energy United**

11:20 - 12:05

Panel Discussion Policy Pathways for Meeting Load Growth
Daniel Spitzer, Partner, **Hodgson Russ LLP**
Huiyi Jackson, Senior Director, Clean Energy Technologies and Policy, **Edison Electric Institute**
Marshall Coover, Senior Strategic Advisor, **Texas Energy Buyers Alliance**
Laurence Copson, Energy Storage Specialist (US Markets & Policy), **Zenobē**
Matthew Boms, Managing Director, Executive Director, TAEBAA, **Advanced Energy United**

12:05 - 12:20

Presentation Turning SOC accuracy into 5%+ more trading revenue in ERCOT
Dr. Kai-Philipp Kairies, CEO, **ACCURE**

#StorageSummit

8th Edition



Energy Storage USA 2026

Stream 1 | Day One | 24 March 2026

12:20 – 13:05

Panel Discussion Which Revenue Models are Bankable in 2026?

Moderator: Dino Barajas, Chair of Project Finance Practice (Americas); Co-lead of Telecom and Digital Infra Initiative; Co-lead of AI Practice, **Baker Botts**
Robert Moore, Managing Director, Energy and Asset Management, **Recurrent Energy**
Tom Colebatch, Managing Director - Commodities and Global Markets group, **Macquarie**
Rohit Kumar, Director Investment Banking | Sustainable Finance - EV and Battery Sector, **Standard Chartered Bank**

13:05 – 13:20

Presentation How to Build a BESS Data Strategy: A 15-Minute Playbook for BESS Operators

Lennart Hinrichs, Executive Vice President & General Manager Americas, **TWAICE**
Brian Riley, SVP of Sales & Marketing, **Ardexa**

13:20 – 14:30

Lunch Networking Break

14:30 – 14:45

Presentation Delivering Bankable Storage: How HyperStrong's 50 GWh of Global Experience Drives Total Cost of Ownership Leadership

Jake Wyatt, Sr Business Development Manage, **HyperStrong**

14:45 – 15:25

Presentation: Financing Storage in the FEOC Era: Tax Equity and Beyond

Cory Magnuson, CFO, Haven Energy (Moderator)
Ingrida Soldatova, Senior Principal, **PGIM Private Capital**
Ryan Browne, Vice President, Investments, **Captona**
William Lauwers, Head of Technology, Battery Energy Storage Systems, **Enerjis Applus+**

15:25 – 15:45

Fireside Chat Consolidation on the Horizon: What Happens to Storage Pipelines and Valuations?

Moderator: Allison Perlman, Partner, **Troutman Pepper Locke**
Dr Alex O'Cinneide, CEO & Founder, **Gore Street Capital**
Gigio Sakota, Vice President - Energy Markets, **Avantus**

15:45 – 16:15

Networking Break

16:15 – 17:00

Panel Discussion Closing the Gap between Expected & Actual Revenue

Moderator: Magesh Srinivasan, Global Head of Energy Markets, **Prologis**
Douglas Sherman, Chief Commercial Officer, **Perfect Power**
Paul Zavesoff – VP Asset Management, Gridstor
Noah Meyer, Manager of Analytics, **Zema Global**
Cedric Brehaut, Chief Product Officer, **PowerUp**

17:00 – 19:00

Evening Drinks Reception

#StorageSummit

8th Edition



Energy Storage USA 2026

Stream 2 | Day One | 24 March 2026

08:00 - 09:00

Registration and Refreshments

10:35 - 11:05

Morning Networking Break

11:05 - 11:20

Presentation How to Stay Afloat in a Down Cycle: A Case for Operations Consolidation

Rahul Verma, VP of Analytics, **Fractal Energy Storage Consultants**

11:20 - 12:05

Panel Discussion The EPC and Equipment Squeeze – Navigating Supply Chain Bottlenecks in US Energy Storage

Moderator: Emily Burlinghaus, Director, Energy Storage Manufacturing & Supply Chain, **Solar Energy Industries Association**

Hugo Leduc, Technical Advisor, Solar and Energy Storage, **STS-Certified**

Reddy Tudi, Sales Director, Energy Storage Solutions, **Linxon**

Hema Gupta, Senior Director, Supply Chain, **Onyx Renewables**

12:05 - 12:20

Presentation Raising the Bar on BESS Safety: Lessons from Full-Scale Fire Testing Under the New NFPA 855

Michael Watson, Head of Product North America, **Trina Storage**

12:20 - 12:45

Fireside Chat Examine the full risk spectrum facing battery energy storage systems

Moderator: Liam Blodgett, Senior Vice President, Power & Renewables, **CAC**

Michael Hudson, Cybersecurity Strategy Director, **Sungrow Americas**

Warren Harrison III, Technical Director, Asset Management, **esVolta**

12:45 - 13:20

Panel Discussion Fire Safety by Design: Engineering Resilient BESS for Grid-Scale Deployment

Moderator: Erik Archibald, Partner, Principal Engineer, **Hazard Dynamics**

Stephen Cummings, Director, **Li-Ion Tamer**

Jonathan Silva, Manager, Senior Storage Engineer, **MN8 Energy**

John Orlando, ex-Supervisor of Lithium-ion Task Force, **FDNY**

#StorageSummit

8th Edition



Energy Storage USA 2026

Stream 2 | Day One | 24 March 2026

13:20 – 14:30

Lunch Networking Break

14:30 – 14:45

Presentation Insight to Action: On-Premises Battery Intelligence for Continuous Optimisation

Shyam Srinivasan, Executive Vice President – BESS, **Elysia – Battery Intelligence**

14:45 – 15:30

Panel Discussion Storage for Data Centers: What Developers of Data Centers Need to Know

Moderator: Raafe Khan, Head of Energy Storage and Emerging Markets, **Camelot Energy Group**
Chris Liu, Pre-sales Manager, North America Region, **Kehua Digital Energy**
Frank Rodriguez, SVP Commercial Operations, **Prevalon Energy**
Nadim Kanan, VP of Energy Storage, **BrightNight**

15:45 – 16:15

Networking Break

16:15 – 17:00

Panel Discussion Project Lifecycle Considerations for Data Centers

Moderator: Jerry Polacek, President, Energy Transition Solutions, **Aggreko**
Hassan Nadeem, Sr. Manager, Commercial Innovation, **Fluence**
Kevin Imboden, Global Director of Market Research & Intelligence, **EdgeConneX**
Steven Chan, General Manager, North America, **CLOU Electronics**

17:00 – 19:00

Evening Drinks Reception

#StorageSummit

8th Edition



Energy Storage USA 2026

Stream 1 | Day Two | 25 March 2026

08:55 - 09:00

Welcome to Day 2

09:00 - 10:00

Keynote Panel Discussion ERCOT's Make-or-Break Days: How Scarcity Events Define Storage Revenues

Moderator: Warren Lasher, President, **Lasher Energy Consulting**
Gordon Drake, Director of Market Design & Analysis, **ERCOT**
Daniel Giese, Director, State Affairs, Texas, **Solar Energy Industries Association (SEIA)**
Amit Mathrani, Vice President, Senior Energy Transition Research, **Rabobank North America**
Olivier Beaufils, Head of USA Central, **Aurora Energy Research**
Brandt Vermillion, US Market Lead, **Modo Energy**

10:00 - 10:30

Fireside Chat Revenue Model Renaissance: Navigating Utility Offtake vs. Tolling in Energy Storage

Moderator: Isshu Kikuma, Analyst - Energy Storage, **Bloomberg**
Nick Dazzo, Managing Director, Asset Optimization, **Spearmint Energy**
Arnaud Jouvin, Vice President | Investments, **Brookfield**

10:30 - 11:00

Fireside Chat What do utilities want from storage developers?

Karolina Maslanka, Policy Director, **California Energy Storage Alliance**
Soren Christian, Senior Consultant, **NERA**
Gigio Sakota, Vice President, **Energy Markets, Avantus**
Scott Harding, Director of Origination, Power Resources, **AVA Community Energy**

11:00 - 11:30

Morning Networking Break

11:30 - 12:30

Regional Roundtables: The Organized Grid Operators That Are Set for Incoming Demand

CAISO market roundtable: **Karolina Maslanka**, Policy Director, **California Energy Storage Alliance**
ERCOT market roundtable: **Warren Lasher**, President, **Lasher Energy Consulting**
Gordon Drake, Director of Market Design & Analysis, **ERCOT**
PJM market roundtable: **Aniruddh Mohan**, Energy Associate, **The Brattle Group**
ISO New England market roundtable: **Yujie Hu**, Supervisor, Market Development, **ISO New England**
MISO roundtable: **Christov Churchward**, Senior Advisor, Corporate Strategy, **Midcontinent Independent System Operator (MISO)**

12:30 - 13:15

Workshop The Cost of Poor BESS Lifecycle Planning

Nick Warner, CoFounder, Principal, **Energy Safety Response Group**

13:15 - 14:15

Lunch Networking Break

#StorageSummit

8th Edition



Energy Storage USA 2026

Stream 1 | Day Two | 25 March 2026

14:15 – 15:00

Panel Discussion Grid Interconnection Reimagined

Moderator: Elise Caplan, Vice President, Regulatory Affairs, **ACORE**
Ramsey Ayass, Senior Vice President of Grid Strategy, **SMT Energy**
Kevin Chen, Head of Advisory Services, **Electric Power Engineers**
Sudipto Bhowmik, Director, Interconnections and Transmission, **Capital Power**

15:00 – 15:30

Fireside Chat Permitting at Pace: Streamlining Energy Storage Interconnection and Regulatory Approval

Philip Zanco, Director, Interconnection, **OCI Energy**
Joan White, Senior Director, Storage and Interconnection Policy, **Solar Energy Industries Association (SEIA)**
Sandeep Arora, Senior Vice President & Head of Transmission & Markets, **REV Renewables**

15:30

Close of Conference

#StorageSummit

8th Edition



Energy Storage USA 2026

Stream 2 | Day Two | 25 March 2026

08:55 - 09:00

Welcome to Day 2

09:00 - 09:50

Keynote Panel Discussion Long Duration Energy Storage: Market Reality Check and Path to Commercial Viability

Moderator: Anna Sieken, Director for Policy & Markets, North America, **Long Duration Energy Storage (LDES) Council**
Lane Peng, Pre-sales Manager, North America Region, **Kehua Digital Energy**
Riccardo Bertocco, Chief Financial Officer, **NextGen Energy**

09:50 - 10:10

Presentation Hands on the Wheel: How Human-Guided Algorithms Deliver Better Risk-Adjusted Returns

Martin Chown, Senior Energy Analyst, **Ascend Analytics**

10:10 - 11:00

Panel Discussion From Dispatch to Degradation: Managing BESS Performance over Time

Victoria Carey, Director – GRE Technical, **Bank of America**
Zamiyad Dar, Sr. Director Energy Storage Strategy, **Pivot Energy**
Nick Babikian, President - Services, **Hunt Energy Network**
Ty Fenton, Director of Data Analytics, **FlexGen**
Pamela Hewitt, Senior Sales Engineer - Renewables/SCADA, **Power Factors**

11:00 - 11:30

Morning Networking Break

13:15 - 14:15

Networking Lunch Break

14:14 - 14:50

Panel Discussion BESS Contracting Strategies: Merchant vs. Contracted Revenue Models

Moderator: Michael Huisenga, Managing Director SmartBidder, **Ascend Analytics**
Tim Turner, Head of US Project Development, **Kona Energy**
Jack Southard, VP of project finance, **Arevon**
Amit Barnir, Vice President, US - Network Infrastructure, **Zenobe**

14:50 - 15:30

Panel Discussion Market Intelligence: Landmark Financing in 2025/26

Moderator: Sean Voight, Founder & CEO, **Energy Innovation Hub TX**
Ronak Maheshwari, Director, **CRC-IB**
Ken-Ichi Hino, President, **Liminal Energy**
Tony Taylor, COO, **Visible Solar**
Tara Desai, Managing Director, **Crux Climate**

15:30

Close of Conference

#StorageSummit